

Energy Services Group

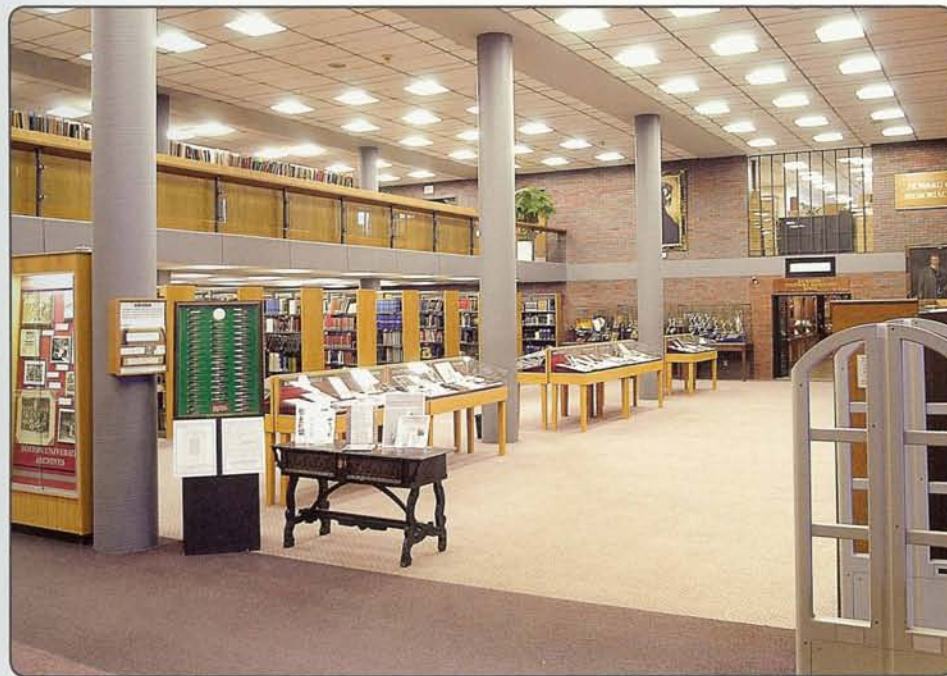
For over a century Lightolier has been committed to creating the most energy efficient lighting products in the market place. Now, as energy costs rise, the application of energy efficient lighting solutions and responsible design and retrofit upgrades impact the bottom line more than ever. Lightolier's Energy Services Group is dedicated to providing solutions that not only reduce operational costs but also improve visual clarity and aesthetic appeal. As part of the largest lighting manufacturer in North America, Lightolier's Energy Services Group has the breadth of product to create innovative, efficient solutions for any lighting application. Our dedicated team can seamlessly provide turnkey services from facility audits to product installation with one point of contact. When it's time to upgrade, partnering with Lightolier Energy Services Group will assure you receive maximum savings with minimum risk and investment.

"Lightolier is committed to sustainable lighting: lighting that meets users' needs with the least consumption of energy and other resources."





Retrofit - Before



Retrofit - After

Dedicated to Sustainable Lighting

Lightolier Energy Services Group is committed to providing sustainable solutions that meet the needs of the facility and its users while minimizing energy costs. The consumption of energy impacts the environment more than any other component of a lighting system. Many of today's buildings have been lit using outdated fixtures, lamps and ballasts. By utilizing cutting-edge technology it is possible to drastically reduce your lighting load while simultaneously keeping mercury and other toxins out of the waste stream.

Dedicated to Sustainable Lighting Design that:

- ▶ Will reduce energy demand
- ▶ Improve your lighting
- ▶ Protect the environment



Energy Costs May Be Your Largest Building Operational Cost

In today's ever increasing competitive market, companies are looking for any advantage they can find to reduce operating costs and increase capital. A lighting upgrade could reduce lighting electrical costs up to 30% and provide as much as 50% return on investment.

Since time is money most companies are looking for a quick payback on any capitol investment; many lighting upgrades provide a simple payback of 3 years and in some cases can be as low as one year.



Our goal for you is to:

- Reduce your lighting electrical costs up to 30%
- Receive as much as 50% ROI
- Achieve a simple payback in less than 3 years
- Improve your lighting and reduce your monthly utility bill



Products and Service

The combination of Lightolier's energy conscious product portfolio and the expertise and support of the Lightolier Energy Services team results in a comprehensive toolbox for energy audits, upgrades and full turnkey solutions. Whether your

building needs a complete redesign with upgraded fixtures or a simple lamp and ballast swap our Energy Services Group can evaluate your needs through an energy benchmark analysis or perform a complete investment grade audit. To further

reduce any additional stress on the facility maintenance personnel our service group provides one point of contact from audit to installation, and if financing the upgrade is an issue, we can also provide financial support through our financing program.

Products and Services

- Benchmark current lighting energy performance (footcandles and watts/sq. ft.)
- Investment grade audit
- Implement a lighting system replacements and/or retrofit
- Lamp replacement and maintenance
- Qualify you for maximum tax and rebate incentives
- Recycle and/or dispose of obsolete lighting systems
- Accelerate depreciation and write-off obsolete lighting
- Guaranteed pay-back
- Carbon footprint analysis
- Energy star benchmarking
- Financing available





Evaluate your upgrade opportunities

Lightolier Energy Services Group provides sustainable lighting solutions that save energy, comply with codes, qualify for rebates & tax deductions and conserve the environment without

sacrificing high quality lighting. Your building could be operating with lower energy costs. To find out how, contact a Lightolier Energy Services Group Representative today.



Ask yourself some simple questions to save money.

- Is your building lighting system more than 5 years old?
- Are you operating T-12 Lamps?
- Do you use incandescent lamps?
- Does your fixture utilize more than three lamps?
- Are you operating 400 Watt HID lamps or higher in high ceilings?
- Are you operating 100 Watt HID lamps or higher in lower ceilings or retail spaces?
- Do you pay more than 6 cents a kilowatt hour?